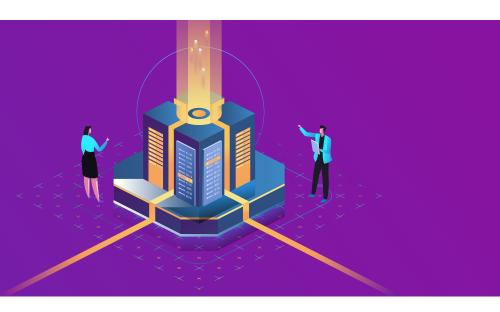


Modernize your infrastructure with a unified platform for Virtual Machines and Kubernetes management



Summary

Manage Virtual Machines, Bare Metal, and Kubernetes on-premises, at the edge, or in the cloud by lowering operational costs and accelerating application delivery. Platform9's unique Always-on Assurance™ technology ensures continuous operation through remote monitoring, automated upgrades, and proactive problem resolution.

Enterprises have achieved business success with



50% lower platform operational costs



99.99% uptime



4x faster time-toproduction



We (Intel) have leveraged Platform9's air-gapped Kubernetes platform to create brand new market innovations. This has allowed us to focus our efforts on innovating for the market and our customers without worrying about the underlying cloud infrastructure."

Caroline Chan Intel Corporation

Modernization challenges: Balancing complexity and cost

Every enterprise must modernize its IT stack to improve agility and productivity while also creating compelling customer experiences. Companies most commonly take one of two directions to jump-start their modernization journey.

Public cloud are costly and less flexible due to vendor lock, while the DIY private cloud option can be challenging, time-consuming, and requires operational expenditure and expertise that you don't possess.



Public cloud

It comes at a high cost and can potentially confine you to certain infrastructures and services.



DIY private cloud

While it allows flexibility and control, it can be challenging and time-consuming, with a burden of OpEx and hard to find target.















Platform9 solution is based on three core principles

SaaS management plane	Open-source foundations	Scalable and distributed architecture
Delivers remote observability, monitoring, aggregation, and configuration of your choice of infrastructure.	Prevents vendor lock-in, leveraging open-source innovations for virtualization, container management, Bare Metal, monitoring, and networking.	Centrally manages thousands of edge sites, multiple data centers, or multiple public cloud regions.

With the help of these components, Platform9 offers the simplicity of a public cloud with the security and control of your infrastructure.



Since starting with Platform9, there've been a number of upgrades to the management plane — but because it's SaaS, no one in the IT staff has noticed."

IT Manager, Data Services Company

Platform9 product portfolio



Kubernetes

Enterprise-ready Kubernetes and add-ons for production ready container deployment and operations.



KubeVirt

Migrate and run legacy VMs and containers with enterprise-grade performance, security, and scale.



Bare Metal

Cloud agility for your Bare Metal infrastructure. Automate and delegate the management of your Bare Metal lifecycle.



OpenStack

Fully-managed OpenStack with Always-on Assurance™

PLATFORM9 Executive Brief

Our customers have overcome challenges and achieved positive business outcomes.

Save public cloud costs

Repatriate your workloads with cloud management on your infrastructure for private and edge infrastructure and save up to 75% on costs over public clouds.

Address lack of expertise and talent constraints

Extend your team with certified experts. Manage complex platform needs, proactively resolve issues, and guarantee uptime.

Manage rapid container adoption and operations

Deploy and operate Kubernetes platform plus all the essential add-ons – all supported by Platform9 24/7 with 99.9% SLA.

Run legacy Virtual Machines on a modern virtualization platform

Save up to 50% on virtualization costs compared to legacy platforms. Reduce operational, license, and server expenses.

Reduce ops. complexity of managing edge infrastructure and apps

Save truck-roll costs and accelerate edge app delivery by centrally managing thousands of remote edge sites with your data centers or public clouds.



If we tried to implement Kubernetes ourselves, it would have added another 6 to 12 months to reach our current production stage with global deployments around the world."

VP Cloud Engineering, Juniper Networks

Customer deployment across use cases

Use Case	Customer	Scale of Deployment
Retail edge cloud	Global coffee chain	Nationwide rollout across 5000+ cafes. Each cafe has up to 3 servers
5G edge cloud	Mavenir	Nationwide rollout. 5G/RAN/Core
Private cloud	Juniper	Build, test, and develop for 6000+ engineers
On-premises AI/ML	Sambanova	Secure enterprise AI/ML modelling

Platform9 solutions

Solution	Summary	Key Value Prop
Edge Computing	Centrally manage and deploy Kubernetes VMs across thousands edge locations.	Ensure consistency, control, and governance with unified SaaS management plane. Leverage powerful open source cloud frameworks, KubeVirt, Kubernetes, without the operational overhead. Use your existing x86 infrastructure.
Private cloud	Reduce operational costs, minimize downtime, and scale up quickly.	Eliminate expenses of hosting the management plane. Offload infrastructure operations to the Platform9 SaaS management plane and ops team. Centrally manage multiple data centers.
Retail edge	Accelerate in-store software delivery, operationalize edge cloud in days, and run traditional apps alongside cloudnative.	Minimize per-store costs and global operational complexity. Leverage existing or 3rd party hardware in edge location. Centrally manage all stores as the edge of your cloud. Increase reliability of infrastructure resources.
Telco/5G	Accelerate the deployment of 5G services with Kubernetes.	Use Platform9's Kubernetes platform to simplify and accelerate the deployment of 5G services. Reduce CapEx and OpEx by up to 99%.
Cloud native AI/ML	Deploy and manage AI/ML workloads across public, private, and edge clouds.	Use Platform9's MLOps platform to deploy and manage Al/ML workloads across public, private, and edge clouds. Simplify operations with monitoring, upgrades, security patching, and more.

Analyst and user endorsements









Platform9 is #1 user ranked container management service, with user rating of 4.8/5.

Platform9 named the LEADER & OUTPERFORMER - GigaOm Radar report 2023.



Platform9 recognized as a "Representative Vendor" in 2022 Gartner Market Guide for Container Management.

Gartner

Platform9 recognized as the most promising technology companies founded and managed by Indians in US.

siliconindia

Platform9 executive management



Bhaskar Gorti CEO

6+ yrs as Nokia Chief Digital Officer, 9 yrs as Oracle Sr. VP and General Manager



Emilia A'Bell Chief Revenue Officer

20+ years leading GTM teams at Oracle, SAP, Nokia



Sirish Raghuram
Co-founder, Chief Growth
Officer

10+ yrs at VMware; expertise in opensource tools, virtualization, cloud; 10 patents



Madhura Maskasky
Co-founder, VP Product

10+ yrs at VMware; expertise in opensource tools, virtualization, cloud; 10 patents



Ravi Jacob Chief Finance Officer

35+ years at Intel, including corporate Vice President and Treasurer.



Roopak Parikh Co-founder, Chief Technology Officer

7+ yrs at VMware; expertise in opensource tools, cloud, distributed systems; 6 patents



Connect with our experts and discover the path to modernization, tailored to your needs.

Get a free consultation



About Platform9

Platform9 empowers enterprises with a faster, better, and more cost-effective way to go cloud native. Its fully automated container management and orchestration solution delivers cost control, resource reduction, and speed of application deployment. Its unique always-on assurance™ technology ensures 24/7 non-stop operations through remote monitoring, automated upgrades, and proactive problem resolution. Innovative enterprises like Juniper, Kingfisher Plc, Mavenir, Redfin, Rackspace and Cloudera achieve 4x faster time-to-market, up to 90% reduction in operational costs, and 99.99% uptime. Platform9 is an inclusive, globally distributed company backed by leading investors.

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Headquarter: 84W Santa Clara St Suite 800, San Jose, CA 95113

India office: 7th Floor, Smartworks M Agile Building, Pan Card Club Road, Baner Pune, 411045 Maharashtra, India

Phone: +1 650-898-7369 Email: info@platform9.com Website: https://platform9.com/contact/